



March 10, 2025

Dear Valued Customer,

As you may be aware, the United States has recently implemented new tariffs on products imported from certain countries. As a result, Western Enterprises has started receiving notifications of price increases from affected suppliers.

While we must adjust our prices in response to these tariffs, we remain committed to earning your business by providing the best overall value in products and customer service.

Effective May 1, Western Enterprises will implement a blended price increase of approximately 5%. All purchase orders placed on or after this date will reflect this price change. Additionally, orders received prior to May 1 with future shipping dates will be adjusted and invoiced at the new price when applicable. Not all product families will be impacted.

Price files will be available from Shontha Thomas starting April 1, 2025. Please contact her at [sthomas@westernenterprises.com](mailto:sthomas@westernenterprises.com).

Thank you for your understanding and continued support of Western Enterprises.

Respectfully,

John Gerfen, President  
Western Enterprises