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Date: February 26, 2024

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective With Deliveries On or After March 31, 2024

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As communicated previously, steel has risen sharply in the first quarter of 2024. The February 1, 2024 10% price increase was deferred and remains outstanding. Steel arriving today is fully escalated, and Marino\WARE will raise prices 10% on all steel products effective with deliveries on or after March 31, 2024.

Marino\WARE will honor all quotations activated in accordance with the “Quote Policy,” which is published on our website [www.marinoware.com](http://www.marinoware.com). We urge you to review any open job commitments with your customers and your Marino\WARE sales representative. Non-activated quotes will cancel and will be deleted 30 days after issuance.

Thank you for your continued support!

Marino\WARE

★ NEW JERSEY FACILITY

400 Metuchen Road  
South Plainfield, NJ 07080  
(800) 627-4661  
(908) 757-9000  
(908) 412-1442 FAX

★ GEORGIA FACILITY

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Griffin, GA 30223  
(800) 504-8199  
(678) 688-1312  
(678) 688-1379 FAX

★ INDIANA FACILITY

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Babylon, NY 11702  
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(631) 691-1492 FAX

★ ENGINEERING OFFICE

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