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**ARMSTRONG CEILING SOLUTIONS TO INCREASE PRICE OF MINERAL FIBER AND FIBERGLASS  
CEILING PANELS**

Geographic Coverage: US, Latin America, Canada– Commercial Distributors, Contractors, and Retail

LANCASTER, PA – Effective Monday, February 5<sup>th</sup>, 2024, Armstrong Ceiling Solutions will initiate a 5% price increase on all Mineral Fiber and Fiberglass ceiling panels.

While energy inflation has recently moderated, raw material inflation continues to remain unstable, particularly with respect to several core inputs. We also continue to invest in innovation, technology, products, people, services and resources in support of our mutual opportunities, while remaining focused on effectively managing costs.

For longer-term future quotes, we suggest the following pricing:

- An additional increase of 5% for quotes on or after August 5<sup>th</sup>, 2024
- Another additional increase of 5% for quotes on or after February 3<sup>rd</sup>, 2025

This Pricing Bulletin and the above guidance are based on current available information and conditions. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion. Please always feel free to contact your local area manager with any questions or requests for assistance.

We appreciate and thank you for your business.

Jill Crager  
SVP, Sales Operations