



March 29, 2022

Dear Valued Customer:

Our business continues to experience rising raw material costs and allocations. Cost increases in resin, packaging materials, logistics, and other inflationary pressures have been imposed with little or no relief resulting in higher overall operating expenses.

We continue making every effort to operate efficiently to absorb and offset these rising costs as much as possible while providing ongoing high quality, and service. However, due to these increased costs and market demand, Stabilit America will be implementing a price increase as follows:

- 5.5% for all FRP Panels
- 7.0% for PVC Moulding Trims

This new price increase will be effective for all new orders placed on or after April 17, 2022, for immediate release according to normal lead times.

Thank you for your ongoing business and support. We look forward to continuing as your supplier partner of choice and remain committed to providing value to your business. If you have any questions concerning this notice, please contact your Stabilit America sales representative.

Sincerely,

A handwritten signature in blue ink, appearing to read "Gustavo Orta".

Gustavo Orta
Vice President of Sales
Stabilit America, Inc.