



November 19, 2021

Dear Valued Customer:

Raw material cost, supply chain constraints, and transportation shortages continue affecting the manufacturing costs of our products. Therefore, Stabilit America business units will need to adjust the pricing accordingly for the following product lines:

- Glasliner FRP 7.0%
- Opalit FRP 7.5%
- Resolite FRP 7.5%

Because we are fully booked for the year, we are unable to accept any further orders at the old pricing. These price increases will be effective for any new orders received from today. All shipments starting on January 3, 2022, will be invoiced at the new pricing.

We thank you for your trust, understanding, and your continued support of Stabilit America products. We hope that this situation will end soon. In the meantime, if you have any further questions, please do not hesitate to contact your Stabilit America sales representative.

Sincerely,

A handwritten signature in blue ink, appearing to read "Gustavo Orta".

Gustavo Orta
Vice President of Sales
Stabilit America, Inc.