



October 13, 2021

Dear Valued Customer:

We just received another price increase announcement from our suppliers of the FRP adhesive and PVC molding trims. This is the result of the rising costs of raw materials as well as with freight and other operational increases. Stabilit America business units will need to implement these price increases as follows:

- FRP Adhesive 10.0%
- PVC Molding Trims 13.0%

For the adhesive, this new price increase will be effective for all orders shipped on or after October 18, 2021.

For the PVC molding trims, the new price increase will be effective for all orders shipped on or after November 13, 2021.

We will continue to work very closely with our suppliers and will communicate any future updates.

Please feel free to contact your Area Manager with any questions or requests for assistance.

As always, we appreciate and thank you for your business.

Sincerely,

A handwritten signature in blue ink, appearing to read "Gustavo Orta", written in a cursive style.

Gustavo Orta
Vice President of Sales
Stabilit America, Inc.