

October 18, 2021

Dear U.S. Building Insulation Customer:

Johns Manville is announcing a price increase effective **February 7, 2022**. The price increase applies to the following products:

Fiberglass Products	Increase %
All Residential and Commercial Batt & Roll Products	10%
FSK & PSK	10%
Basement Wall	10%
All Loosefill Blowing Wool Products	10%
All Manufactured Housing Products	10%
Insul-Shield®	10%

This price increase will apply to all orders shipped on or after **February 7, 2022** regardless of the date of order placement. Please check with your Customer Advocate as this date approaches for information on current product lead times.

Johns Manville recommends placing orders early. Johns Manville reserves the right to monitor all orders placed between now and the date of increase and limit quantities if necessary.

If you have any questions about the implementation of this increase, please contact your Sales Representative or Account Manager. Thank you for your ongoing support of JM products.

**Chuck McGavern**  
Director of Sales  
Building Insulation Division  
Insulation Systems