



August 27, 2021

Dear Valued Customer:

Stabilit America is committed to being the industry leader in supplying the highest quality FRP panels while providing exceptional customer service to all of our valued customers.

As a continuation of the rising costs of raw materials as well as with freight and other operational increases, all Stabilit America business units will implement a price increase to offset these costs.

The increases are as follows:

- Glasliner FRP 4.5%
- FRP Adhesive 4.0%
- PVC Molding Trims 4.0%

This new price increase will be effective for all new orders placed on or after October 1, 2021, for immediate release according to current lead times.

We understand that this adds to an already difficult business environment, but we look forward to more stability in the future.

Please feel free to contact your Area Manager with any questions or requests for assistance.

As always, we appreciate and thank you for your business.

Sincerely,

A handwritten signature in blue ink, appearing to read "Gustavo Orta".

Gustavo Orta
Vice President of Sales
Stabilit America, Inc.