



August 24, 2021

Dear Insulfoam Customer,

Due to continued upward pressure on raw materials, labor rates and delivery rates, Insulfoam will increase pricing by 12% effective September 24, 2021. This increase is in addition to our previously announced increases and will be in effect for all product shipping on or after September 24th.

We are continuing to closely monitor these costs and will provide additional communications as necessary. Insulfoam is making every effort to minimize the impact to our customers.

Your Insulfoam Territory Manager will be contacting you directly to further discuss the details of this increase, the impact it may have on projects we have already quoted and to answer any questions.

We appreciate your continued support of Insulfoam. Please direct questions regarding this announcement to your Territory Sales Manager or Regional Sales Director.

Sincerely,

A handwritten signature in black ink that reads "John J. Cambruzzi". The signature is written in a cursive style.

John J. Cambruzzi
General Manager, Insulfoam.