



August 1, 2021

Dear Blue Ridge Fiberboard Customer,

The industries unprecedented demand for building products has driven our costs up for wood resources, labor as well as inbound and outbound freight expenditures.

**Accordingly, Blue Ridge Fiberboard is announcing a price increase of \$10 per 1,000 square feet on a ½” basis on all products for orders shipped on or after October 1<sup>st</sup>, 2021.**

This increase represents an additional .01 cents per square foot or \$1 per square (100 square feet) on a half inch thickness basis. Any new orders placed after August 1<sup>st</sup> must ship prior to October 1<sup>st</sup> in order to receive the current pricing, however product may or may not be available prior to October 1<sup>st</sup> depending upon specific product type and delivery destination. Blue Ridge reserves the right to monitor all orders placed between now and October 1<sup>st</sup> and limit quantities based upon historical purchases. Multiple “block buy” orders placed to ship A.S.A.P. but with no confirmed shipment dates by Blue Ridge will be billed at the new higher price effective October 1<sup>st</sup> regardless of the order placement date.

Specific job quotations made prior to this announcement on August 1st will be honored but not extended at the same price level. Any new job quotes will be based upon the new October 1<sup>st</sup> price level effective immediately. Due to current market conditions and corresponding cost / pricing volatility, Blue Ridge reserves the right to quote projects no further out than the current business quarter.

Our commitment to quality, service, and integrity will continue and we appreciate your continued loyalty through these challenging times.

- **Customer Service West 1-800-535-4088**
- **Customer Service East 1-800-233-8721**

Best regards,

Mike Taylor  
Vice President Sales and Marketing  
Blue Ridge Fiberboard, Inc.