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Date: July 6, 2021

To: Our Valued Customers

Re: August Price Increase REVISION – Now 15% Effective August 1, 2021,
Plus 10% Escalators for 9/1/21 and 10/1/21

Steel deliveries are running way behind, and the mills have limited new orders for steel. We are taking measures to meet all of our obligations.

We must revise our August 1 price increase to 15%. All job quotes will include an August escalator reflecting this increase, now 15%, plus additional escalators in September and October amounting to 10% each.

Marino\WARE will honor all quotations activated in accordance with the “Quote Policy,” which went into effect on January 21, 2019, and can be found on our website, www.marinoware.com.

Please anticipate longer lead times in light of strong demand and limited supply. We urge you to review any open job commitments with your customers and your Marino\WARE sales representative to ensure that the proper timeline and footages by product are established.

Thank you for your continued support!

Marino\WARE

<p>★ NEW JERSEY FACILITY</p> <p>400 Metuchen Road South Plainfield, NJ 07080 (800) 627-4661 (908) 757-9000 (908) 412-1442 FAX</p>	<p>★ GEORGIA FACILITY</p> <p>777 Greenbelt Parkway Griffin, GA 30223 (800) 504-8199 (678) 688-1312 (678) 688-1379 FAX</p>	<p>★ INDIANA FACILITY</p> <p>4245 Railroad Avenue East Chicago, IN 46312 (866) 636-6002 (219) 378-7100 (219) 378-7106 FAX</p>	<p>★ NEW YORK SALES OFFICE</p> <p>51 John Street, Ste. 1 Babylon, NY 11702 (800) 627-4667 (631) 691-2200 (631) 691-1492 FAX</p>	<p>★ ENGINEERING OFFICE</p> <p>100 Hendrick Drive, Suite 200 McDonough, GA 30253 (866) 545-1545 (678) 688-7780 (770) 507-2605 FAX</p>
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