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Date: June 21, 2021

To: Our Valued Customers

Re: Price Increase – 10% Effective September 1, 2021

Due to steeply rising costs, Marino\WARE will raise prices a minimum of 10% on all products, effective with shipments on or after September 1<sup>st</sup>. This is in addition to the increases effective on both July 1 and August 1.

Marino\WARE will honor all quotations activated in accordance with the “Quote Policy,” which went into effect on January 21, 2019, and can be found on our website, [www.marinoware.com](http://www.marinoware.com). Any quotes not activated within thirty days will be deleted.

Please anticipate longer lead times in light of strong demand and limited supply. We urge you to review any open job commitments with your customers and your Marino\WARE sales representative to ensure that the proper timeline and footages by product are correct.

Thank you for your continued support!

Marino\WARE

<p>★ NEW JERSEY FACILITY          400 Metuchen Road          South Plainfield, NJ 07080          (800) 627-4661          (908) 757-9000          (908) 412-1442 FAX</p>	<p>★ GEORGIA FACILITY          777 Greenbelt Parkway          Griffin, GA 30223          (800) 504-8199          (678) 688-1312          (678) 688-1379 FAX</p>	<p>★ INDIANA FACILITY          4245 Railroad Avenue          East Chicago, IN 46312          (866) 636-6002          (219) 378-7100          (219) 378-7106 FAX</p>	<p>★ NEW YORK SALES OFFICE          51 John Street, Ste. 1          Babylon, NY 11702          (800) 627-4667          (631) 691-2200          (631) 691-1492 FAX</p>	<p>★ ENGINEERING OFFICE          100 Hendrick Drive, Suite 200          McDonough, GA 30253          (866) 545-1545          (678) 688-7780          (770) 507-2605 FAX</p>
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